# Executive Positioning & Influence **Our Capabilities**

EMARI Group is a strategic advisory firm specializing in external communication for key stakeholders. From mergers and acquisitions to crisis communications, employee engagement, talent attraction, entering new markets, growing market share, and more, clients rely on us for data-led insights, strategic advice, and interesting, engaging content to share with their networks.

Over the last 10 years, EMARI group has worked with hundreds of senior level leaders in some of the world's leading organizations. At any stage of their leadership journey, we advise people on effective strategies to engage with customers, employees, investors, policy-makers and future talent, and support them to achieve their desired business outcomes.



# **Developing and optimizing strategies**



# **Target Audiences**

Identifying who you want to reach and why



**In-Depth Interviews** 

content priorities to

content approach

develop an authentic

**Messaging Workshops** 

messages into themes

Discussing objectives, personal interests, and

### Promotion



#### Measurement

creative

**Content Strategy** 

Identifying themes,

cadence, voice, and

Creating a consistent framework for reporting and KPIs



#### **Channel Approach**

Selecting channels based on objectives and audiences



#### Operations

Developing approvals process and community management guidelines

Utilizing a combination of paid and organic tactics

Supporting activities to provide insights and embed learning

## Sustaining a Long-Term Approach

- Strategic Advisory  $\checkmark$
- Channel Advocacy & Engagement  $\checkmark$
- Editorial Planning & Content Generation
- Paid Media Support  $\checkmark$
- **Community Management**
- $\checkmark$ Analytics & Measurement
- In-Person or Virtual Training Workshops
- Resourcing Assessment & Recommendations  $\checkmark$
- Optimizing Operationalized Processes to Scale Over Time



**Individualized Playbooks** Crafting tailored Organizing and prioritizing approaches for each executive that ladder up to

**Messaging Matrix** 

approach

mapped to each executive a comprehensive program

Identifying key thematic

areas for each executive

and articulating a holistic

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